

Posted Date: 9/28/18

Pre-Sales Solution Architect (Devops) I (Multiple Positions)

The Pre-Sales Solution Architect (Devops) I is responsible for deployment and orchestration technology to help our customers overcome technical obstacles: Duties include:

- Create scripted product demos and perform the demos as part of pre-sales process. Understand the customer problem and explain the product technically to solve those problems, eventually helping the sales team close the deal;
- Scope, plan and execute proof of concepts at customer sites to meet the requirements of the contract;
- Implement solutions/write code/scripts to solve customer issues. Support and train the customer;
- Work closely with engineering to understand changes in each release and keep all tools up-to-date to ensure automated deployments;
- Publish artifacts documents around Best Practices in DevOps;
- Explain the technology, product and architecture to the customer.

This position requires a bachelor's degree, or foreign equivalent, in CS, EE, CE, SW, or closely related and five (5) years progressive professional experience as SW, CSA, Engineer, IT, or related. Must have experience with: Linux/Unix; C; Shell; Perl; Publishing technical documentation.

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